



## Overcoming Objections to Joining

Occasionally prospective members will question why they should join Kappa Delta Pi. It is hard to express all the benefits that come with membership to someone who has never heard about KDP. These suggestions will help you answer some of the more common objections to joining KDP.

### **Objection: “I don’t know. The dues seem a little high to me.”**

Response: “I understand, but the \$47 annual dues are an important part of keeping the Society active and provide you with a number of member-only resources. You get a digital subscription to the *New Teacher Advocate*, a magazine geared to support new teachers, and access to the entire digital resources catalog. You also receive access to dozens of professional development webinars, scholarship and grant opportunities, discounts on products and services, and connections to a worldwide network of education peers.”

### **Objection: “Why should I join KDP when I already belong to three other honor societies? So, what’s one more?”**

Response: “As a future educator, Kappa Delta Pi is the honor society for you specifically, recognizing the importance of excellence in teacher preparation. What makes KDP unique is that not only does it recognize your scholastic achievements, but provides you with a professional membership organization to help you move from a high-achieving student to a successful professional. KDP is the only honor society offering ongoing professional development throughout your career with publications, conferences, job search and career-building assistance, and networking opportunities. KDP also gives scholarships to members annually as well as annual classroom teacher grants. Kappa Delta Pi also provides the Job Search Academy, full of tools for job hunting, including résumé support, interviewing tips, national and international job openings, and professional networking with local and national teachers.”

### **Objection: “I just don’t have time to participate.”**

Response: “I understand how busy life is for everyone—believe me! Your involvement with KDP can work around your schedule both in college and as a professional. Chapter activities and events are designed to benefit your professional development and engage you with a network of peers on campus and in the community. When you get involved you will see the value of your local membership. All your Society benefits are available to you anytime you need them on the website, [www.kdp.org](http://www.kdp.org). Even the professional development webinars are recorded and available for you to download anytime.”

### **Objection: “I don’t need to belong to some honor society to know how well I’m doing.”**

Response: “Your scholastic achievement is just one of the reasons you have been invited to join KDP, but Kappa Delta Pi does more than just recognize good grades. The Society helps you to build on your academic success as a professional. KDP members represent future and current leaders in the education sector. We’ll keep you informed on best practices and theory through our publications and professional development tools. You’ll gain access to scholarships and grants as well as members-only discounts on services like liability insurance.”

**Objection: “I’m going to be graduating soon. These kinds of organizations are for students in college.”**

Response: “Your membership in KDP becomes even more valuable when you have your diploma in hand. College may be the beginning of the KDP experience, but as a new professional, you will find your membership invaluable. KDP offers resources to address the needs of educators at every level, but especially for the recent graduate. The Job Search Academy helps members prepare for everything from résumé writing and interviews, to locating teaching opportunities around the country or overseas. A variety of professional development webinars and downloads will help you become a more informed educator, even before you have your first classroom. KDP’s publications the *New Teacher Advocate* and *KDP Record* are designed for professional educators at different stages of their career. KDP has been recognized nationally for the many quality resources it provides to ensure a successful transition into the classroom and continued development as an educator.”

**Objection: “I just want to join something in my area of specialization.”**

Response: “Even if you are part of another club or organization, you should still consider joining Kappa Delta Pi because you’ve earned it. Not only do you get the recognition of being part of KDP, you join a diverse network of thousands of educators, both in school and in the professional world. Your involvement with KDP as a member can be balanced among your other activities and classes; many of our members are also leaders in other collegiate clubs and professional groups. Start building your professional network through KDP and you will have a wide circle of colleagues to learn from and collaborate with as a professional.”

Do you have other questions or membership challenges? For additional assistance, call the Membership Department at 800-284-3167 or email at [membership@kdp.org](mailto:membership@kdp.org).